

FORM X-17A-5

FACING PAGE nformation Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

OMB APPROVAL

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REPORT FOR THE PERIOD BEGINNING 01/01/06

RECEIVED

FEB 26 2007

· AND ENDING 12/31/06

	MM/DD/YYY	MM/DD/YY	
`	A. REGISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER: GAGE W	ILEY & COMPANY, INC.	OFFICIAL USE ONLY	
ADDRESSS OF PRINCIPLE PLACE OF	BUSINESS: (Ďo not use P.O. Box No.)	FIRM I.D. NO.	
30 PLEASANT STREET			
	(No. and Street)		
NORTHAMPTON	MA	01060	
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF I	PERSON TO CONTACT IN REGARD TO THIS R	EPORT	
CHRISTOPHER MILNE		413-584-9121	
	,	(Area Code Telephone Number	
	B. ACCOUNTANT IDENTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in this Report*		
LARRY D. LIBERFARB, P.C.			

(Name - if individual, state first, last, middle name)

11 VANDERBILT AVENUE

NORWOOD

MA

02062

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

Certified Public Accountant

Public Accountant

PROCESSED

Accountant not resident in United States or any of its properties

FOR OFFICAL USE ONLY

MAR **2 1** 2007

THOMSON FINANCIAL

*Claims for exemption from the requirements that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17-a-8(e)(2)

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

OATH OR AFFIRMATION

I, C	HRIS	TOPHER MILNE				1	,swear (or affirm) the	at, to the
bes	t of m	y knowledge and belie	ef the accompan	ying financial statem	ent and supporting scl	hedules pertain	ing to the firm of	
GA	GE W	ILEY & COMPANY, IN	NC.		•			, as of
DE	СЕМВ	BER 31	, 20 06	, are true and co	orrect. I further swear ((or affirm) that r	either the company	
nor	any p	artner, proprietor, prin	iciple officer or d	— irector has any prop	rietary interest in any a	account classifie	ed soley as that of	
A c	ustom	er, except as follows:						
	ART THE							
7.7								
Electronic Control		The state of the s			Q	Signature	In	
	Thinky	Minimum ann again			PRESIDENT			
				<i>)</i>		Title		
J	لسد ه	1100	11/	z. <u>Sa</u> juditha, ƙ	EVMOLDE			
于	J/gr	Not	tary Public	Commonwealth of My Commissi	Public Massachusetts on Expires			
This	repo	rt** contains (check al	II applicable box	June 22,	2012			
\boxtimes	(a)	Facing page.			•			
\boxtimes	(p)	Statement of Financi	ial Condition.					
\boxtimes	(c)	Statement of Income	(Loss).					
\boxtimes	(d)	Statement of Change	es in Financial C	ondition.				
\boxtimes	(e)	Statement of Change	es in Stockholde	rs' Equity or Partner	s' or Sole Proprietor's	Capital.		
	(f)	Statement of Change	es in Liabilities S	ubordinated to Clair	ns of Creditors.			
\boxtimes	(g)	Computation of Net 0	Capital.	•				
\boxtimes	(h)	Computation for Dete	ermination of Re	serve Requirements	Pursuant to Rule 15c	3-3.		
	(i)	Information Relating	to the Possessic	on or control require	ments Under Rule 15c	2-3.		
\boxtimes	(j)	A Reconciliation. In Computation for Dete	icluding approprermination of the	riate explanation, o Reserve Requirem	of the Computation of the Comput	f Net Capital f Rule 15c3-3.	Under Rule 15c3-1	and the
	(k)	A Reconciliation be consolidation.	tween the audi	ted and unaudited	Statements of Finan	icial Condition	with respect to me	ethods of
\boxtimes	(I)	An Oath or Affirmation	on.					
	(m)	A copy of the SIPC S	Supplemental Re	port.				
\boxtimes	(n)	A report describing a	iny material inad	equacies found to ex	xist or found to have ex	xisted since the	date of the previous	audit.

^{**} For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

GAGE - WILEY & COMPANY, INC. FINANCIAL STATEMENTS DECEMBER 31, 2006

LARRY D. LIBERFARB, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND FINANCIAL ADVISORS

11 Vanderbilt Avenue, Suite 220, Norwood, Massachusetts 02062 Tel. (781) 255-8800 Fax (781) 255-9217 E-Mail: Info@Liberfarb.com

Independent Auditor's Report

To the Board of Directors of Gage - Wiley & Company, Inc.

We have audited the accompanying statement of financial condition of Gage-Wiley & Company, Inc. as of December 31, 2006, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gage-Wiley & Company, Inc. as of December 31, 2006, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Norwood Massachusetts

Januar 17, 2007

GAGE - WILEY & COMPANY, INC. STATEMENT OF FINANCIAL CONDITION December 31, 2006

ASSETS

Cash	\$	328,268
Deposit with clearing organization		35,309
Receivable from broker-dealers and clearing organizations		149,778
Marketable securities owned, at market value		2,276
Membership in exchanges		1,958
Property and equipment, at cost, less accumulated depreciation		
and amortization of \$ 271,022		85,597
Other assets		64,464
	<u>\$</u>	667,650
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:	·	
Payable to broker-dealers and clearing organizations	\$	1,302
Accounts payable, accrued expenses, and other liabilities		174,350
Income taxes payable, including deferred taxes of \$5,650		10,579
		186,231
Stockholders' equity:		
Preferred stock		
Series A, 100 shares authorized, 5 shares issued		
\$.01 par value, nonvoting		25,000
Series B, 100 shares authorized, 10 shares issued		
\$.01 par value, nonvoting		50,000
Common stock		
Class A, 3,000 shares authorized, 504 shares issued		
\$.01 par value, voting		5
Class B, 2,000 shares authorized, 496 shares issued		
\$.01 par value, voting		5
Additional paid-in capital		249,990
Retained earnings		316,725
Less Treasury common stock at cost, Class B, 496 shares,		
\$.01 par value, voting		(142,000)
Less Treasury preferred stock at cost, Class A, 5 shares,		
\$.01 par value, nonvoting		(18,306)
Total stockholders' equity	_	481,419
•		

The accompanying notes are an integral part of these financial statements.

GAGE - WILEY & COMPANY, INC. STATEMENT OF INCOME For the Year Ended December 31, 2006

Revenues:	•
Commissions	\$ 1,803,155
Interest	6,756
Other	600,000
	2,409,911
Expenses:	
Employee compensation and benefits	1,138,466
Floor brokerage, exchange and clearance fees	193,728
Communications and data processing	84,093
Occupancy and equipment rentals	113,832
Other expenses	855,361
	2,385,480
Income before income taxes	24,431
Provision for income taxes	10,479
Net income	\$ 13,952

GAGE - WILEY & COMPANY, INC.
STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
For the Year Ended December 31, 2006

Total Stockholders' <u>Equity</u>	\$ (160,306) \$ 467,467	13,952	\$ 481,419
Treasury <u>Stock</u>	\$ (160,306)		\$ (160,306)
Retained Earnings	\$ 302,773	13,952	\$ 316,725
Additional Paid-In <u>Capital</u>	\$ 249,990		\$ 249,990
Common Stock	. \$ 10		\$ 10
Preferred <u>Stock</u>	\$ 75,000 \$,	\$ 75,000
	Balance, January 1, 2006	Net income	Balance, December 31, 2006

The accompanying notes are an integral part of these financial statements.

GAGE - WILEY & COMPANY, INC. STATEMENT OF CASH FLOWS For the Year Ended December 31, 2006

Cash flows from operating activities:			
Net income	\$	13,9	52
Adjustments to reconcile net income to			
net cash provided by operating activities		٠	
Depreciation and amortization		25,9	19
Changes in assets and liabilites:			
Increase in Deposits with clearing organization		(1,4)	33)
Increase in Receivable from broker-dealers and clearing organizations		(22,7	61)
Increase in Marketable securities owned		(6	08)
Increase in Other assets		(6,3	93)
Increase in Payable to broker-dealers and clearing organizations		4	20
Increase in Accounts payable, accrued expenses		21,3	32
Increase in Income taxes payable		5,0	
Total adjustments	_	21,5	55
· · · · · · · · · · · · · · · · · · ·			
Net cash provided by operating activities		35,5	07
Cook flows from investing activities			
Cash flows from investing activities		(52,3	5.03
Capital expenditures		(32,3.	رەد
Cash flows from financing activities			
Repayment of notes payable		(71,5	20)
			_
Net decrease in cash		(88,3	71)
		` '	Í
Cash, beginning of year	_	416,6	<u> 39</u>
	•	220.2	6 0
Cash, end of year	<u> </u>	328,2	08
Supplemental disclosures of cash flow information:			
Cash paid during the year for:			
Income taxes	\$		0
Interest	\$		0
•			

Disclosure of accounting policy:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

The accompanying notes are an integral part of these financial statements.

GAGE - WILEY & COMPANY; INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2006

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Business'

The Company was organized as a Delaware corporation on December 29, 1986. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC), and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company has an agreement with a carrying broker to clear or hold its customer accounts and securities, which are maintained on the records of the carrying broker. The Company processes mutual fund transactions in its customers' names.

Securities Transactions

Customers' securities transactions are recorded on the trade date. The related commission revenue and expenses are also recorded on the accrual basis using the trade date.

Marketable Securities

Marketable securities are valued at market value, cost is determined on the specific identification method; realized and unrealized gains and losses for trading securities are reflected in revenue. At December 31, 2006 there were no realized gains.

Property and Equipment

Property and equipment are recorded at cost. The cost of maintenance and repairs is charged to operations as incurred. Major improvements to property and equipment are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the life of the lease or the service life, whichever is shorter.

Exchange Membership

Exchange membership is carried at cost.

Income Taxes

The Company recognizes deferred tax liabilities and assets for the expected future tax consequences of events that have been included on the financial statements or tax returns. Deferred tax liabilities and assets are determined based on the difference between the financial statement and tax basis of assets and liabilities.

Advertising

The Company's policy is to expense advertising costs as the costs are incurred.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. Actual results could differ from those estimates.

GAGE - WILEY & COMPANY, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED DECEMBER 31, 2006

NOTE 2 - CONCENTRATIONS OF CREDIT RISK

The Company is engaged in various trading and brokerage activities whose counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

The Company maintains cash in bank accounts in excess of the established limit insured by the Federal Deposit Insurance Corporation (FDIC).

NOTE 3 - PROPERTY AND EQUIPMENT

As of December 31, 2006 major classes of property and equipment consisted of the following:

Computer equipment Furniture and fixtures Leasehold improvements		\$154,035 82,459 <u>120,125</u> 356,619
Less:	Accumulated depreciation	271,022 \$ 85,597

Depreciation expense for 2006 was \$25,919.

NOTE 4 - RELATED-PARTY TRANSACTIONS

Gage-Wiley Group, Inc., an affiliated entity, owns 10 shares of the Company's Series B preferred stock.

The Company charged Gage-Wiley Group, Inc. \$600,000 for management services during 2006. These services include data processing, software and hardware access, investment research and consulting services related to independent investment advisors. At December 31, 2006 the Company was owed \$9,271 from this affiliate.

Since these entities are under common control, operating results or financial position of the Company could differ significantly from those that would have been obtained if the entities were autonomous.

GAGE - WILEY & COMPANY; INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED DECEMBER 31, 2006

NOTE 5 - LEASE AGREEMENTS

The Company leases its operating facility under an operating lease expiring in 2011. The Company subleases some of its leased properties on a tenancy at will basis. Income under such subleases amounted to \$15,030. Lease expense (net of sublease rental income) was \$84,785.

Minimum future rental payments (before consideration of sublease rental income, and annual CPI adjustments) under noncancelable operating leases are approximately:

2007	\$ 74,482
2008	74,482
2009	74,482
2010	74,482
2011	49,655
	\$347,583

The Company is also responsible for insurance, repairs and maintenance for the above operating leases.

NOTE 6 - INCOME TAXES

Deferred income taxes are provided for temporary differences existing in the recognition of income and expenses for tax and financial statement purposes.

\$ 5,250

Income tax expense (benefit) consisted of the following:

Taxes currently payable	•	
Federal		
Ot		

 State
 5,079

 Total
 10,329

Deferred taxes payable

Federal		250
State		<u>(100)</u>
Total	•	<u>150</u>

Income tax expense \$10,479

NOTE 7 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2006 the Company had net capital of \$328,317, which was \$228,317 in excess of its required net capital of \$100,000. The Company's net capital ratio was .57 to 1.

GAGE - WILEY & COMPANY, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED DECEMBER 31, 2006

NOTE 8 - EMPLOYEE BENEFIT PLANS

The Company has a 401(k) profit sharing plan, which covers all employees meeting minimum age and service requirements, with funding based upon employee contributions. The total profit sharing plan expense was \$33,308.

NOTE 9 - BROKER'S BOND

The Company carries a broker's blanket fidelity bond in the amount of \$1,000,000.

GAGE - WILEY & COMPANY, INC. SUPPLEMENTARY SCHEDULES DECEMBER 31, 2006

LARRY D. LIBERFARB, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND FINANCIAL ADVISORS

11 Vanderbilt Avenue, Suite 220, Norwood, Massachusetts 02062 Tel. (781) 255-8800 Fax (781) 255-9217 E-Mail: Info@Liberfarb.com

> Independent Auditor's Report on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission

To the Board of Directors of Gage-Wiley & Company, Inc.

We have audited the accompanying financial statements of Gage-Wiley & Company, Inc. as of and for the year ended December 31, 2006, and have issued our report thereon dated January 17, 2007. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Norwood Massachusetts

Januay 17, 2007

SCHEDULE I

GAGE - WILEY & COMPANY, INC.

COMPUTATION OF NET CAPITAL REQUIRMENT AND AGGREGATE INDEBTEDNESS PURSUANT TO RULE 15c3-1

DECEMBER 31, 2006

Computation of net capital	
Total stockholders' equity	\$ 481,419
Adjustments	
Nonallowable assets	
Fixed assets, net	(85,597):
Membership in exchange	(1,958)
Other assets	(64,464)
Tentative net capital	329,400
Haircuts	(1,083)
Net capital	\$ 328,317
Computation of aggregate indebtedness	
Payable to broker-dealers and clearing organizations	1,302
Accounts payable, accrued expenses	174,350
Deferred income taxes payable	10,579
Aggregate indebtedness	\$ 186,231
Ratio of aggregate indebtedness to net capital	.57 to 1
Net capital requirement, the greater of 6-2/3% of aggregate	
indebtedness or minimum requirement of \$100,000	. \$ 100,000
Reconciliation between audited and unaudited computation of net capital: Net capital as reported in the Company's	
Part IIA (unaudited), Focus Report	\$ 328,316
Net audit adjustments	1
Decrease in non-allowables and haircuts	- -
Net capital per above	\$ 328,317

SCHEDULE II

GAGE - WILEY & COMPANY, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER\DEALERS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

DECEMBER 31, 2006

Gage-Wiley & Company, Inc. is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that they do not handle customer funds or securities except for mutual funds which are processed through a special account for the exclusive use of customers, accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

LARRY D. LIBERFARB, P.C.

CERTIFIED PUBLIC ACCOUNTANTS AND FINANCIAL ADVISORS

11 Vanderbilt Avenue, Suite 220, Norwood, Massachusetts 02062 Tel. (781) 255-8800 Fax (781) 255-9217 E-Mail: Info@Liberfarb.com

Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5

To The Board of Directors of Gage-Wiley & Company, Inc.

In planning and performing our audit of the financial statements of Gage-Wiley & Company, Inc. (the Company), for the year ended December 31, 2006, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g). Because the Company does not carry security accounts for customers or perform custodial functions relating to customers securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e).
- 2. Making quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material

in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, The National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Larry D, Liberfarb, P.C

Norwood, Massachusetts

January 17, 2007